

# 5 REASONS

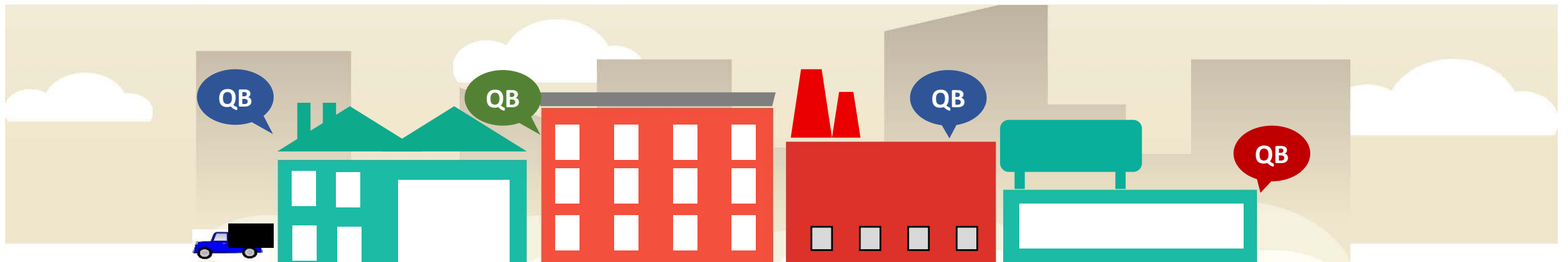
Your Small to Medium Sized Business

**Has outgrown Quickbooks**

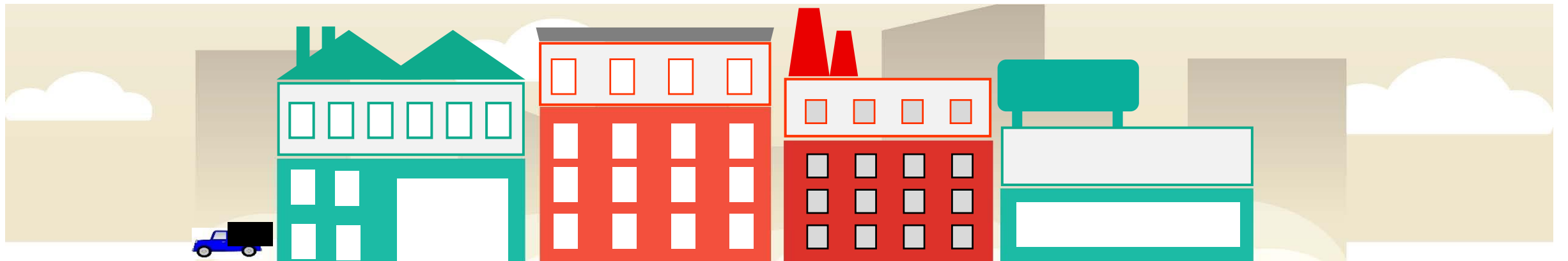


When you started your business, you may have seen other small businesses utilizing Quickbooks for accounting or your accountant suggested that it would be easy to use and very inexpensive.

So you adopted Quickbooks and began your journey to building your business.



But over the years you have grown and want to continue growing, and you're suddenly realizing that Quickbooks just can't keep up.



# The bottom line is:

Quickbooks works as a basic accounting solution, but to truly grow and streamline your business, you need a solution that covers your entire workflow, from marketing to operations and beyond.

Your accounting and operational software solution is the pillar of your company, don't let it be a roadblock to your growth.

**Here are some of the reasons  
Quickbooks is holding you back  
from growing even faster:**





1

# Your are doing Double Entry

Because of Quickbooks' lack of functionality, companies typically rely on standalone applications, databases or spreadsheets, which requires data to be taken from one system or source and rekeyed into another source.

This not only requires duplicate effort, but rekeying data is prone to errors and omissions.

With Quickbooks, you and your staff are forced to track this information in emails, handwritten notes, spreadsheets and/or outlook calendars which you then have to manually enter again into your Quickbooks system. This wastes valuable time your team could be using to market and grow the business.



# 2

## No real-time visibility into the Business

When data is stored in multiple locations (i.e. Quickbooks, CRM, Spreadsheets, etc..) companies don't have access to a single unified version of the truth, so to compensate for this companies:

- Walk the warehouse to count inventory levels; before placing purchase orders, committing to delivery dates for customers and determining production orders.
- Maintain larger inventory quantities than necessary, tying up precious capital needed to grow your business.
- Hire more personnel than necessary to manage and consolidate multiple sources of information.
- Rely on “tribal-knowledge” or “intuition” to make critical business decisions.



# 3

## You have to be at your desk

Although companies can access their QuickBooks remotely, it does require that users be either at their desk or with their computer. Instead leverage mobile enabled solutions that provide you with immediate access to the most relevant information to to run your business from any location, at any time.

Giving your entire team the power to accomplish business tasks from their iOS or Android devices to;

- Improve Customer Relationships
- Make critical business decision with real-time data
- Manage transactions through automated alerts and approvals
- Keep your field services team update





# 4

## No way to manage advanced business requirements

Whether you sell goods or services your growing business needs more and more features and functionality to meet the demands of customers and vendors.

QuickBooks Feature Set Limitations - Growing companies often find they need more sophisticated features that aren't offered by QuickBooks. For example, QuickBooks does not support serial number tracking, multiple warehouse locations, or customer-specific pricing.

Further QuickBooks' database limits the ability to integrate to application such as eCommerce, exchange data such as EDI transactions, or develop custom reports.



# 5

## No way to manage multiple locations


To grow your business and diversify, you expand to multiple locations and or create multiple legal entities. You need a software that can grow with you to support your expanding locations. You need your software to:

- Handle multiple inventory or production locations.
- Simplify inter-company transactions (global trade and financial consolidations), between your other locations.
- Integrate your Network of Suppliers and Customers to provide the visibility across your Enterprise.
- Streamline operations across companies. Provide the ability to manage operations in international locations (multiple currencies, multiple languages and comply with local regulatory requirements)
- Standardize and manage data across the enterprise
- Improve control and collaboration



## Conclusion:

As a busy and growing business, you can't afford to be wasting time with solutions that only cover a fraction of your business. If you've felt some of the frustrations listed here, it may mean you've outgrown Quickbooks—and that's actually good news because it means your business is flourishing!



# 5 Reasons your small to medium sized business has outgrown Quickbooks

1. You are doing Double Entry
2. No Real-time visibility into the Business
3. You have to be at your desk
4. No Way to manage advanced business requirements
5. No way to manage multiple locations

**If you've felt some of these frustrations, it's time to make the switch. Learn more about SAP Business One, which is specifically designed for growing companies that need more the simple capabilities of Quickbooks**



**You're not alone! Learn about how SAP Business One has helped more than 50,000 growing companies streamline their entire business operations. It is designed exclusively for small enterprises, SAP Business One is:**



**Complete:** All essential business functions (accounting, CRM, operations, sales, marketing, service, warehousing and more) are available out-of-the-box. This ensures complete visibility and better control to help you run your end-to-end business processes professionally.

**Integrated:** All business functions come in one package, which makes them easy to set up, use, and optimize. Integration with other systems is possible via standard integration packages or open APIs.

**Extensible:** The flexible platform allows for future growth and innovation. There are 41 localizations and over 500 pre-integrated, industry-specific, and horizontal solutions available via SAP partners.

**Innovative:** Offered via mobile devices and browsers, providing real time data insight, you get the access to ground breaking technologies - and you stay ahead of the competition.

**Truly affordable:** Start with a basic on-premise implementation with a few users. Or use the starter package, which includes both software and implementation, as a quick, low-cost, low-risk option with limited capacity for up to five users. An Cloud solution is available for a monthly fee.

To learn more or to request to speak to a representative click [here](#)