SAP Business One for Hotels
An integrated solution dedicated to the hospitality market.

Villa Principe Leopoldo's decision to install an integrated computer system to support the growth and increasing complexity of the company's business was taken in line with its development vision to reposition the hotel and re-launch it on the market by making significant investments.
This meant ensuring the creation of value in Villa Leopoldo in the service of its clientele.
It therefore became necessary to have a centralized system which would be able to gather and integrate customer information and to make monitoring and analytical tools available to the various company departments.

VILLA PRINCIPE LEOPOLDO
LUGANO

Hotel Villa Principe Leopoldo
An integrated solution: From front office to management control

Objectives

Hotel Villa Principe Leopoldo's goal was to find a single solution integrating all business processes of a hotel: Front Office, Marketing, Warehouse and Finances. This target was fully achieved.

Why SAP AG and MTF Business Solutions SA?

SAP allows reducing the number of information systems in a company. SAP solutions support the expansion of a company and its system and guarantee the full integration of the data. MTF has high experiences in and the know-how of SAP installations in small and medium-sized companies especially in the hotel market.

Benefits

Today, with SAP Business One for Hotels, it is possible to establish, manage and control processes within the hotel. The solution has a positive influence on all corporate processes because it can optimize the management of hospitality services so as to be able to face competition and sustain growth effectively. By ensuring that the hotel staff has the information they need to operate at maximum efficiency, our solution helps fulfill guests expectations.

Company Name
Villa Principe Leopoldo
Hotel & SPA - Lugano

Sector
Hospitality

Services and/or products provided
Tourism, hotel services, restaurants

Website
http://www.leopoldohotel.com/en/

SAP® solution in use
SAP Business One
with Hotel4SAP add-on developed by MTF Business Solutions SA

Partner
MTF Business Solutions SA
www.mtfbs.com

"With the solutions we were using previously, management was not automated and was therefore complicated and expensive. With SAP Business One and the Hotel4SAP solution developed by MTF, we have moved from the previously fragmented data to seamless integration, thereby not only improving front office activities, but also significantly optimizing and centralizing data management".

Gigi Pozzi, CFO of Villa Principe Leopoldo